



THE JOB COMPARISON FORM

Priority: A= Must Have B= Like to Have C= Don't Really Need

Job Factors	Priority A, B or C	Most Recent Position	Ideal Position	Offer #1	Offer #2	Offer #3
Company Focus						
Company Size						
Sales Volume						
Number of Employees						
Public / Private						
Profit / Nonprofit						
National/ Multinational						
Academic						
Products/ Services						
Central / Decentralized						
Division/ Subdivision						
Management Depth						
Financial Condition						
Political Climate						
Company Growth History						
Profitability						
Future Growth						
Turnaround Options						
Stability						
Reputation						
Market Dependency						
Vulnerability to Takeover						



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Job Focus						
Meets Objective						
Duties/ Responsibilities						
Authority						
Independence						
Challenge						
High/Low Risk						
Job Visibility						
Reporting Relationships						
Direct						
Dotted						
Travel						
Status (Title)						
History / Previous Incumbent						
Birkman Ideal Environment						



PURE POTENTIAL
CONSULTING
PATRICK BOYLE

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Job Factors	Priority A, B or C	Most Recent Position	Ideal Position	Offer #1	Offer #2	Offer #3
Base Salary						
Bonus (Guaranteed)						
Bonus (Potential)						
Incentive						
Profit Sharing						
Deferred Compensation						
Benefits Basic Health						
Major Medical						
Life Insurance						
Disability						
Retirement / Pension Plan						